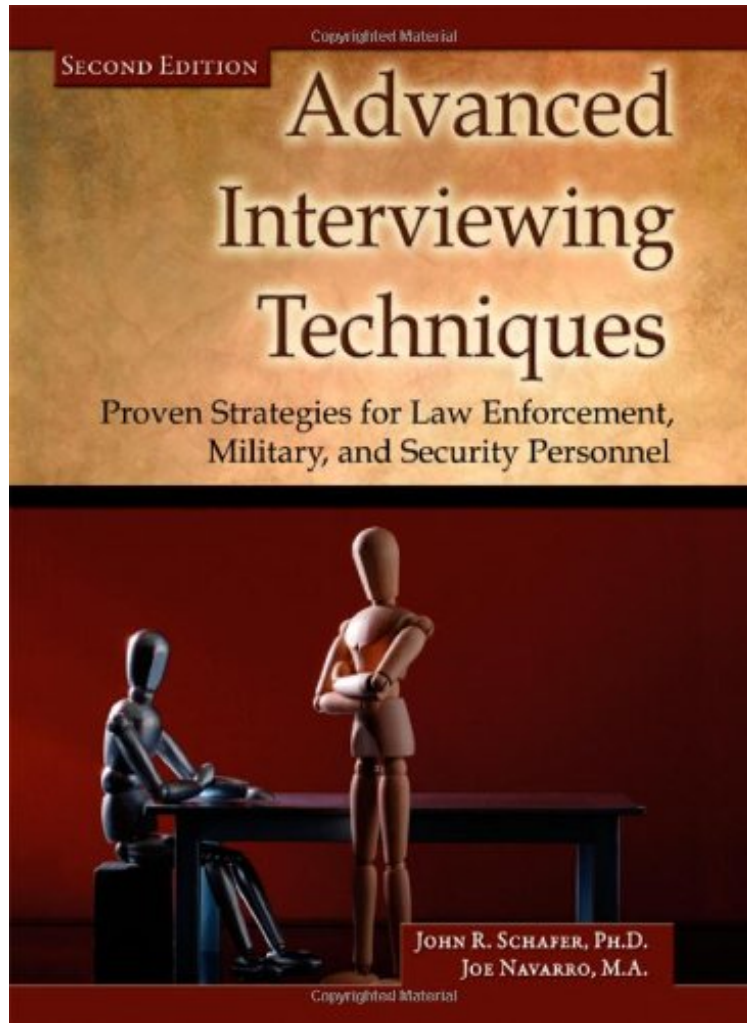


(Online library) Advanced Interviewing Techniques: Proven Strategies for Law Enforcement, Military, and Security Personnel (Second Edition)

Advanced Interviewing Techniques: Proven Strategies for Law Enforcement, Military, and Security Personnel (Second Edition)

John R. Schafer, Joe Navarro

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John R. Schafer, Joe Navarro : Advanced Interviewing Techniques: Proven Strategies for Law Enforcement, Military, and Security Personnel (Second Edition) before purchasing it in order to gage whether or not it would be worth my time, and all praised Advanced Interviewing Techniques: Proven Strategies for Law Enforcement, Military, and Security Personnel (Second Edition):

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professionals to keep on their bookshelf. The fundamentals and some more advanced items are included, but basically, this is a primer for those who are learning the trade more than a really advanced treatise. Since there are not many good or reliable references available, I'd recommend this one. 0 of 0 people found the following review helpful. Five Stars
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This updated and expanded new edition continues the theme of the first edition of emphasizing the interviewing skills that are critical for solving criminal investigations, obtaining information, and developing intelligence. This book is structured to assist law enforcement officers and security professionals to become better interviewers. The enhanced outline format of the text and the extended table of contents provide for easy reference, reading, and comprehension. The reader is quickly immersed into the dynamic 'theater of the interview,' exploring methods and techniques that enhance the interview process and increase the probability of a successful outcome. Material from this book is drawn from numerous sources, including formal interviewing models and decades of social and psychological research, as well as the authors' over fifty years of combined law enforcement experience. Chapter topics include planning for the interview, the interview setting, props, assessing the interviewee, establishing dominance, rapport, Miranda warnings, detecting deception, nonverbal behavior, verbal clues to deception, the interviewing tool box, the anger cycle, breaking the impasse and other problems, and the end game. This book contains the latest verbal and nonverbal techniques to identify, with greater certainty, when interviewees are lying or concealing information. Written in a style law enforcement professionals prefer, the information is presented quickly, authoritatively, and to the point. While law enforcement, military, and intelligence personnel are the primary beneficiaries of this book, attorneys, human resource professionals, and anyone who makes inquiries of others on a daily basis will also find this book a useful resource.

Synopsis: Now in a significantly expanded and updated third edition, *Advanced Interviewing Techniques: Proven Strategies for Law Enforcement, Military, and Security Personnel* continues to emphasize interviewing skills that are critical for solving criminal investigations, obtaining information, and developing intelligence. Specifically designed as a quick reference guide with an enhanced outline format, *Advanced Interviewing Techniques* contains an expanded table of contents for easy reference, reading, and comprehension. The reader is quickly immersed into the dynamic theater of the interview, exploring methods and techniques that enhance the interview process and increase the probability of a successful outcome. Material comprising *Advanced Interviewing Techniques* is drawn from numerous sources, including formal interviewing models and decades of social and psychological research, as well as co-authors John Schafer and Joe Navarro's more than fifty years of combined law enforcement experience. Chapter topics include planning for the interview, the interview setting, props, assessing the interviewee, establishing dominance, rapport, Miranda warnings, detecting deception, nonverbal behavior, verbal clues to deception, the interviewing tool box, the anger cycle, breaking the impasse and other problems, and the end game. *Advanced Interviewing Techniques* contains the latest verbal and nonverbal techniques when interviewees are lying or concealing information, and builds on interviewers' communication skills thus expanding their repertoire of interviewing techniques. Exceptionally well written, organized and presented, *Advanced Interviewing Techniques* is unreservedly recommended as a basic textbook on the subject and especially commended to the attention of law enforcement, military, and intelligence personnel, as well as attorneys, human resource professionals, private investigators, and anyone else who makes inquiries of others on a daily basis. This third edition of *Advanced Interviewing Techniques* should be considered a core addition to professional, community, college, and university library collections. --Michael J. Carson/Carson's Bookshelf/The Midwest Book / er's Bookwatch: November 2016