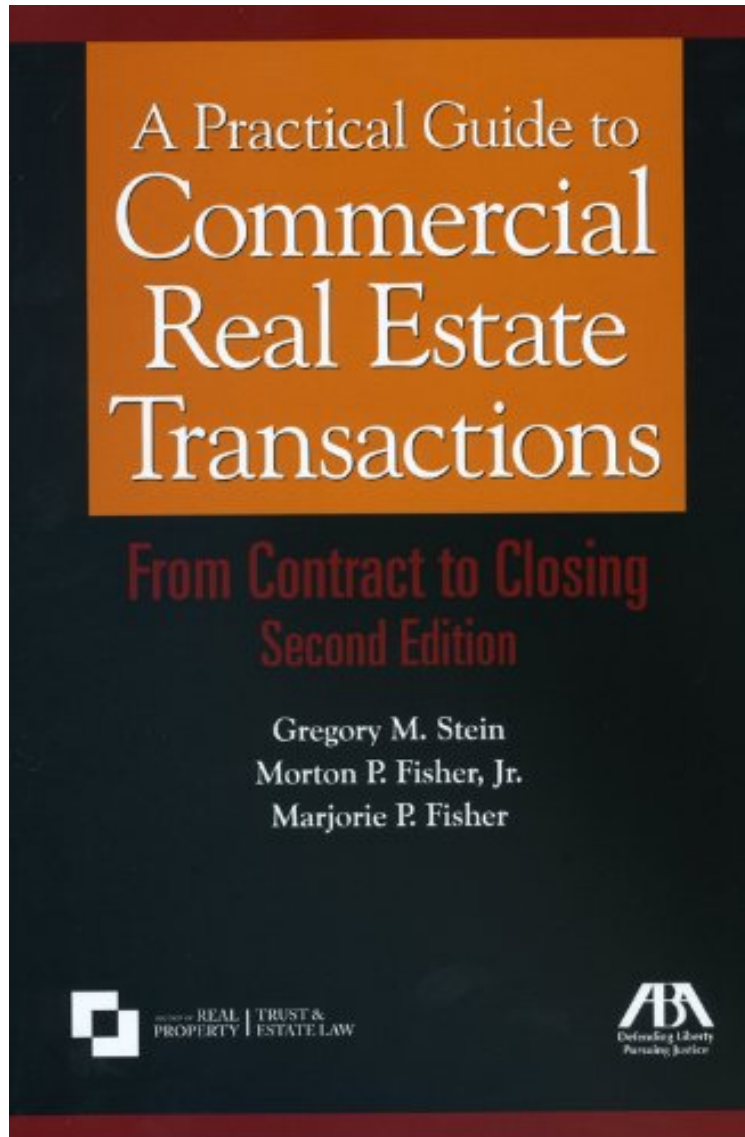


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# A Practical Guide to Commercial Real Estate Transactions: From Contract to Closing

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About the Author About the Authors Gregory M. Stein is a professor of law at the University of Tennessee College of Law, where he teaches property, real estate finance, real estate development, and land use courses. He often contributes law review articles and continuing legal education chapters in these areas and speaks frequently on these topics. Prior to joining the University of Tennessee, Stein practiced commercial real estate law with Paul, Weiss, Rifkind, Wharton Garrison in New York. He is a graduate of Harvard College and Columbia Law School. Morton P. Fisher, Jr., is a partner in the Baltimore office of Ballard Spahr Andrews Ingersoll, LLP. He has been involved in a variety of real estate transactions, representing developers, lending institutions, commercial tenants, and other parties. He lectures and writes regularly on real estate topics and is a former president of the American College of Real Estate Lawyers, a former chair of the American Bar Association Section of Real Property, Probate and Trust Law, and a member of the American Law Institute. Fisher is a graduate of Dartmouth College and Yale Law School. Gail M. Stern is a partner in the Baltimore office of Whiteford, Taylor Preston L.L.P. and the chair of its Business Services Department. She has substantial experience representing parties in real estate and business matters, both at her law firm and as in-house counsel. She is a frequent lecturer and author on real estate matters, a past chair of the Real Property, Planning and Zoning Section of the Maryland State Bar Association, and a member of the American Law Institute and the American college of Real Estate Lawyers.